

# Offshore Wind Farms and Multi-Vendor Multi-Terminal HVDC Systems -

A Cooperation and Governance Story

# Agenda

### Introduction to Ørsted

Overview of Ørsted's business with focus on Innovation Strategy

# 02

 $\mathbf{01}$ 

#### InterOPERA – A brief introduction

Enabling offshore wind via large-scale multi vendor and multi terminal HVDC systems

03

#### **Cooperation and Governance**

Challenges and potential solutions to cooperation related issues in future multi-vendor multi-terminal HVDC grids



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#### **Cooperation and Governance**

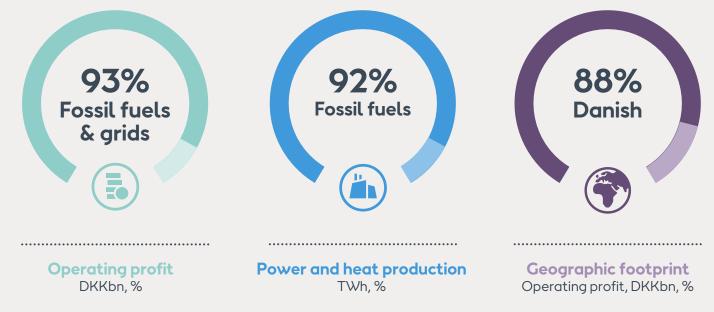
Challenges and potential solutions to cooperation related issues in future multi-vendor multi-terminal HVDC grids



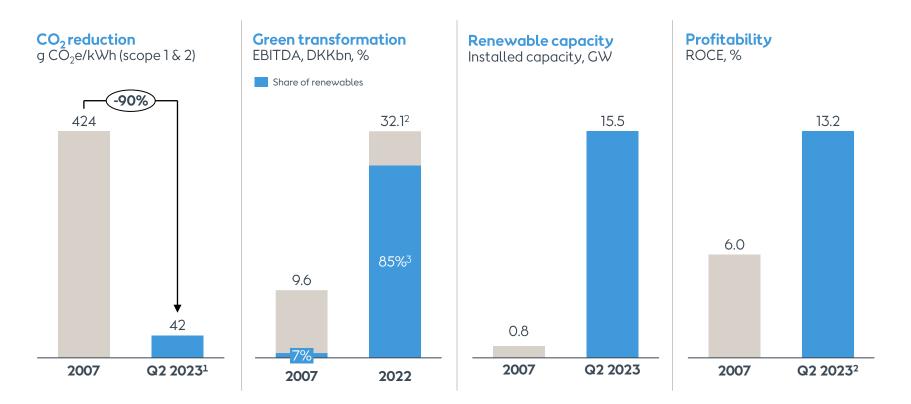
### A brief history of **DONG**

Danish Oil & Natural Gas (DONG) was formed in 1972 as a state-owned company focusing on oil and gas

By 2007, 93% of DONG energy's operating profit came from fossil fuels



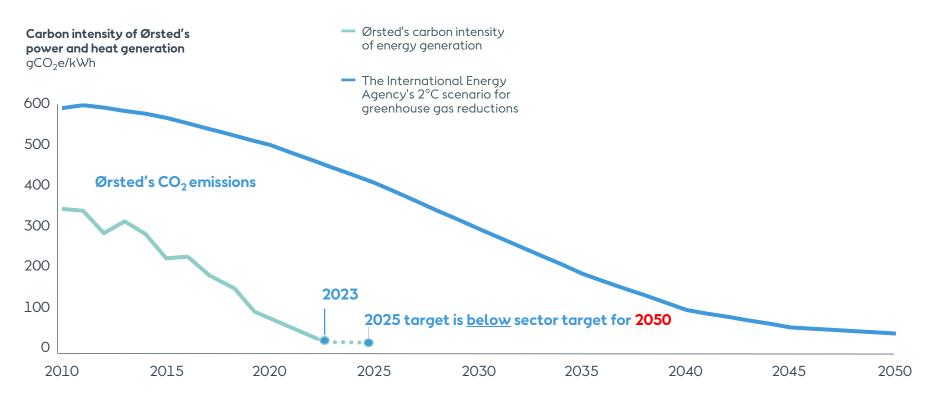
## We have succeeded in profoundly transforming Ørsted



Notes: 1. Year to date. 2. Including EBITDA from new partnerships 3. Taxonomy-aligned Source: Ørsted Interim Report Q2 2023

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## At Ørsted, we are ahead of what is required by climate science



1. Danish Energy Agency and Ørsted calculations

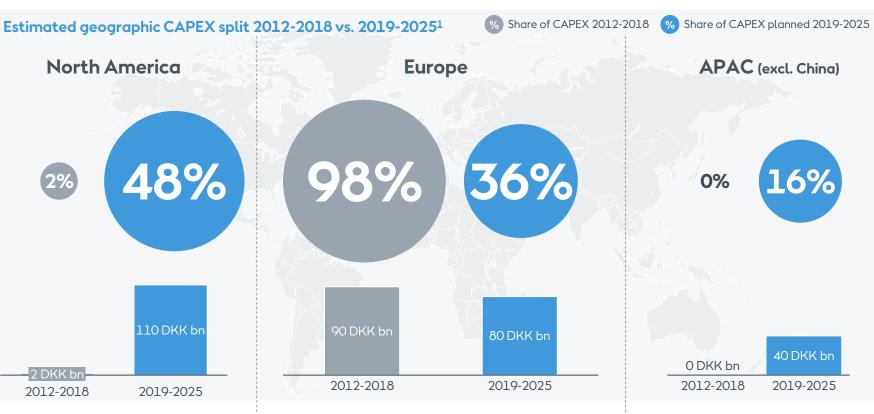
2. Based on International Energy Agency's 2°C scenario for carbon emissions reductions in the energy sector; in

line with Paris Agreement on Climate Change

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#### We will see a profound shift in regional investment mix towards 2025



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**Public** 

9 1 Projected geographic CAPEX split for 2019-2025 based on top-down target of DKK 230 bn.

Go to www.menti.com and use the code 3677 9392

# Our global footprint

## United States of America

- In operation: 30MW Under construction: 130MW Under development: 4,842MW
- Lin operation: 3,013MW Under construction: 201MW Under development: 5,119MW
- Under construction: 1,451MW Under development: 5,492MW

In operation : 40MW Under construction: 300MW Under development: 400MW

₩ Under development: 675MW

#### Activities

#### Denmark

- In operation: 940MW
- In operation: our CHP plants, 2,865MW power and 3,560MW heat
  - Sales of energy
  - Under construction: 2MW Under development: 1300MW

#### Ireland

- In operation: 354MW
   Under construction: 18MW
   Under development: 466/298MW
- Under development: 55MW

#### United Kingdom

- In operation: 6,233MW Under development: 4,000-5,000MW
- In operation: 62MW Under development: 195MW
- In operation: Renescience Northwich
- In operation: 20MW Under development: 30MW
- Sales of energy

#### Winder development: 101MW

#### Spain

- Status
- Under construction

#### 

- Sales of energy
- 📩 Under development: 3,000MW
- Under development: 70MW
- **Poland** Under development: 2,500MW

#### Germany

- In operation: 1,346MW Under construction: 1,166N
- In operation: 22MW
- Under construction: 10MW

#### Sales of energy

France

In operation: 34MW

In operation: 4MW

- W Under development: 2700MW
- The Netherlands
- 🐼 Under development: 1100MW

- South Korea
- Under development: 1,600MW

#### Taiwan -

Japan

In operation: 128MW Under construction: 1820MV Under development: multi-gigawatt

#### Vietnam -

Australia

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#### Ørsted develops energy systems that are green, independent and economically viable Installed Under construction





**Offshore wind** 

- Global leader in offshore wind
- Develop, construct, operate . and own offshore wind farms
- Ambition to reach ~30 GW installed capacity by 2030

12.0 3.1

Capacity, GW



**Onshore renewables** 

- Strong presence in the United States and Europe
- Develop, operate and own onshore wind, solar PV and storage projects
- Ambition to reach ~17.5 GW installed capacity by 2030



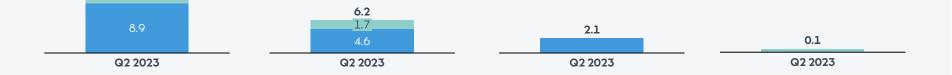


- Presence in Europe, including bioenergy plants, legacy gas activities and patented waste-to-energy technology
- Own and operate bioenergy and waste-to-energy plants, and optimise gas portfolio



Renewable hydrogen

- . Emerging platform with 10 pipeline projects (+3 GW)mainly in Europe
- Develop, construct, own and operate hydrogen facilities
- Ambition to become a global leader in renewable hvdrogen and green fuels by 2030



#### Source: Ørsted Interim report Q2 2023

# 2030 aspiration: Become the world's leading green energy major



# The five pillars to achieving our 2030 aspiration



#### One of the world's largest green electricity producers

- Global no. 1 in offshore
- Significant regional player in onshore renewables
- A market shaper and significant regional player in P2X



One of the world's largest and most value-creating **deployers of capital** into the green transformation



The world's leading talent platform in renewable energy



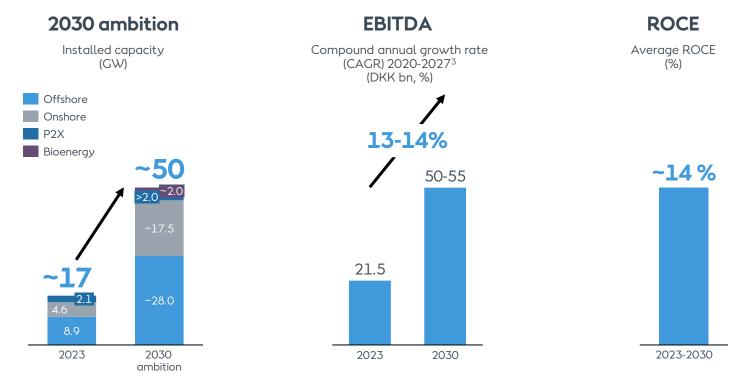
A globally recognized sustainability leader



A core contributor and **catalyst for change** towards a world running entirely on green energy



### Ørsted aims to reach ~50 GW gross installed capacity by 2030

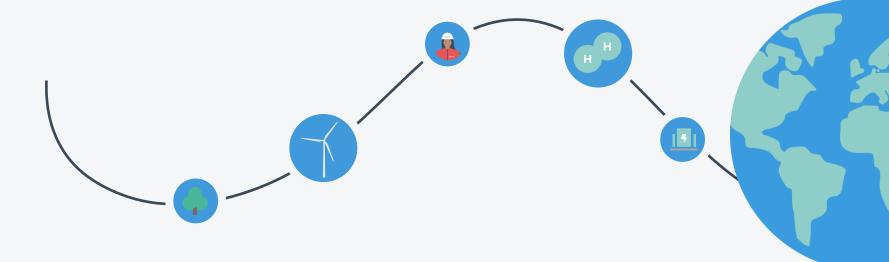


Notes: 1. The difference between our weighted average cost of capital (WACC) and return on invested capital (ROIC). The term is used to measure the difference between the real rate of return on an investment and the rate of inflation in the economy. 2. Our targeted range for the fully loaded unlevered lifecycle spread to weighted average cost of capital (WACC), at the time of bid/final investment decision (FID) whichever comes first, for our offshore and onshore projects will be 150-300 basis points . 3. Average yearly increase in EBITDA from Group (excl. new partnerships).

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# Strategic Innovation in Ørsted

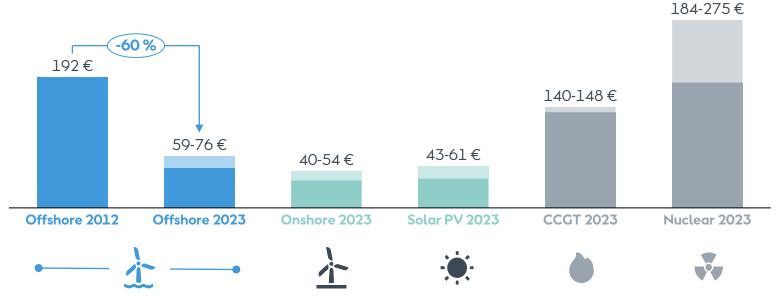


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#### Despite the inflationary cost pressure offshore wind stays fully costcompetitive with fossil fuels and nuclear

Levelized Cost of Electricity (LCoE)<sup>1,2</sup>

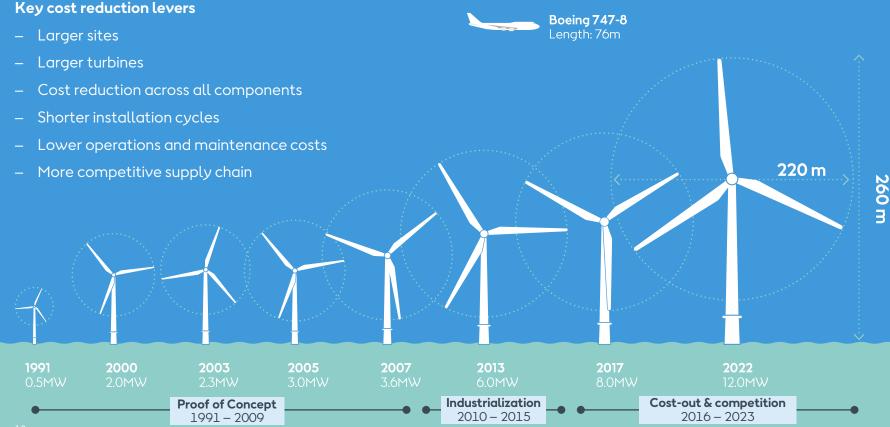
EUR/MWh, 2023 prices, Northwestern Europe



Notes: 1. The chart illustrates the total span of low and mid scenarios (i.e., lowest national LCOE found in low scenario, highest national LCOE found in mid-scenario) for projects with FID today and construction beginning tomorrow. Nuclear: UK, FI. Natural gas: UK, DE. Solar PV: UK, DE. ON wind: UK, DE. OF wind: DK, NL, UK. DE OF wind mid scenario omitted as cost of 92 EUR per MWh deemed unrepresentative, when Germany experiences a number of zero bids in auctions. OF wind 2012: generic offshore wind, North Western Europe, FID 2012. 2. CCGT LCOE in the low and mid scenarios are calculated with BNEF's benchmark fossil fuel and carbon prices. The LCOE span could be much wider if different price scenarios were applied. Nuclear new builds in Europe has been very limited the past decades and there is a high uncertainty in construction costs.

16 Source: Bloomberg New Energy Finance – 1H 2023 LCOE Update

# In the past decades, Ørsted has pioneered offshore wind and spear-headed the industry with innovation to drive down cost of electricity



Ørsted's Innovation department covers a broad scope from incremental to radical innovation

The Innovation department drives the development and implementation of concepts going beyond Ørsted's core business lines

## Our focus areas include



Renewable power generation



Renewable integration



Energy transmission & consumption



Hard-to-abate decarbonization



P2X

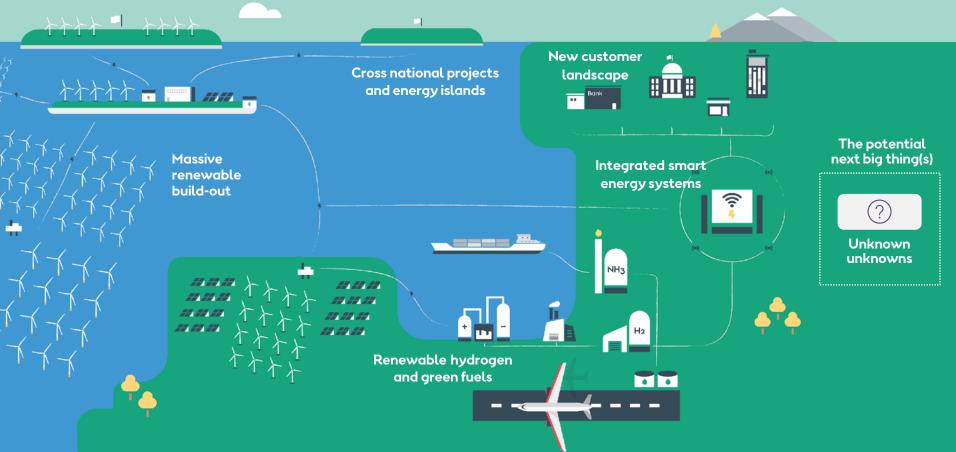


Sustainability



Biodiversity

# Let's create a world that runs entirely on green energy – by proactively building the energy system of the future



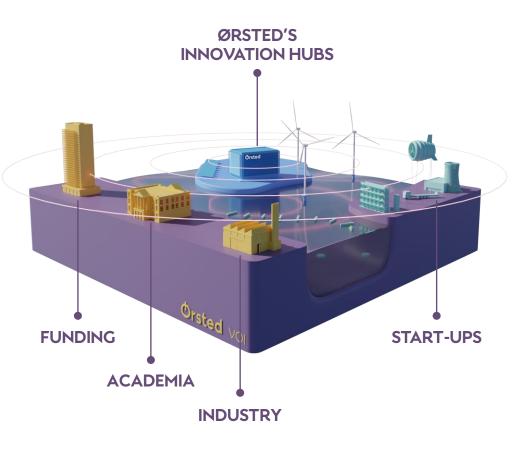
## Ørsted's Innovation Hubs

#### **OUR MISSION**

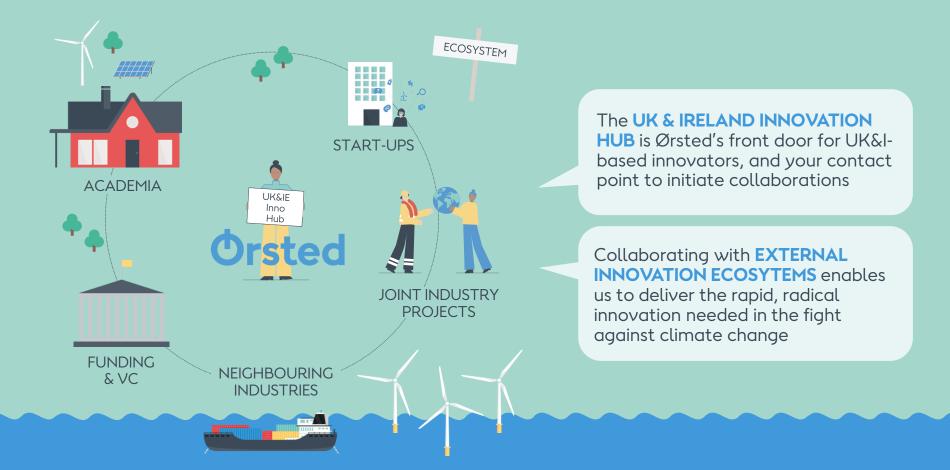
is to build a world that runs entirely on green energy by accelerating the next generation of renewable innovation in collaboration with their makers, supporters and adopters

#### WE DRIVE AND FACILITATE

Ørsted's collaborations with external innovation ecosystems; start-ups, academia and corporates in neighbouring industries



## Ørsted's <u>UK & Ireland</u> Innovation Hub!



The UK&I Innovation Hub is a platform that creates strategic partnerships between Ørsted and innovators to support rapid commercialisation

### What we seek

**To access concepts** that enable Ørsted's innovation ambitions in the **short-to-medium term** (<5 years), and enable their scaling, maturation, supplier-readiness and commercialisation

**To detect emerging trends** and radical innovation concepts that may provide opportunities for **business model innovation or disruption** in the longerterm (5+ years)

## What we provide

Access to sector-leading green energy expertise – our vast network of globally recognized in-house experts across technical and commercial disciplines

Access to green energy assets – including our onshore wind, solar, storage and green fuels facilities, and the world's largest fleet of operational offshore wind farms

**Access to capital** – extensive and varied opportunities to co-finance and invest in innovation activities

Access to markets – a history of being the first commercial customer for cutting-edge innovations throughout our global footprint

**Access to brand** – wide recognition as one of the most sustainable energy companies in the world

### We have a strong track record of working with and enabling other innovators

Select examples

## **Prosperity Partnership**

Academic research programme

A 5-year, £7.64m collaboration between Ørsted, Siemens Games Renewable Energy, and the universities of Sheffield, Durham and Hull

20 individual PhD or post-doc projects addressing cost and risk reduction in offshore wind

**Spoor** Investment case and pilots

Start-up developing novel solution for bird detection

Ørsted took minority equity position and entered strategic partnership to pilot solution

**Propel** Accelerator program

Start-up acceleration program focused on system integration

Cohort of 8 finalists selected to undergo 10 week acceleration program

Venture-client collaborations now underway with 4 finalists

## Pict

Investment case

Start-up developing novel solution for offshore turbine access

Ørsted took majority equity position, codeveloped solution and deployed across asset base

### PREDICT

Academic research project

Executed by the University of Aberdeen and the University of the Highlands and Islands, and fully funded by Ørsted

Cutting-edge investigation of fish migration patterns and how this relates to offshore wind farm siting

### openinnovation.orsted.com

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# InterOPERA Why



interopera.eu



## Context

### Need for Multi terminal HVDC systems in Europe

EU objective to develop and integrate 300-450 GW of offshore wind in the European electricity system by 2050

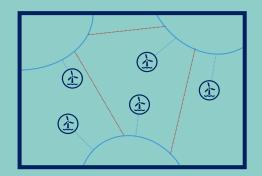
Massive deployment of **offshore wind i**n conjugation with increased **distributed generation** 

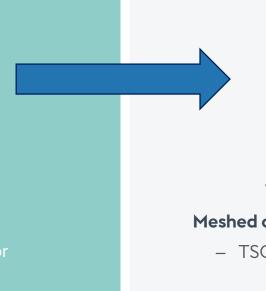
The **transmission infrastructure** will be directly impacted. **HVDC systems** due to their power flow control capability will be key

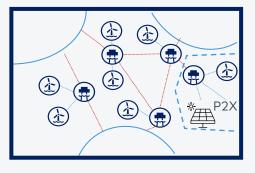
Consequence: Development of Multi-terminal offshore hubs delivered by multiple vendors

#### HVDC interoperability background: Foreseen Evolution of Offshore Grids

'Following the EU strategy on offshore renewable energy, it is clear that beyond 2030, offshore wind cannot grow without multi-terminal, multi-vendor HVDC...' [1]







Today's world:

#### **Radial grid connections**

- Wind Developer + TSO + Vendor

#### **Embedded links**

- TSO (+TSO) + Vendor

The upcoming situation:

#### Meshed offshore hubs

- TSOs + Vendors + Developers

#### Meshed onshore/offshore grids

- TSOs + Vendors + Developers

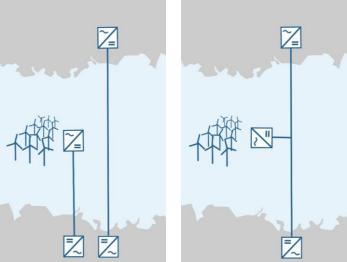




# Multiterminal HVDC systems are seen as an opportunity for efficient and resilient energy transport

Reducing the footprint and increasing stability of offshore systems  $\rightarrow$  Multi terminal HVDC systems drive efficiency and resilience in deployment of transmission infrastructure

HVDC features	<ul> <li>Fewer losses over long distances</li> <li>Power flow control and power system stability support capabilities (grid forming controls)</li> </ul>	
Multi-terminal systems	<ul> <li>Higher RES integration capacity</li> <li>Increased market coupling, reduced societal costs</li> <li>Minimized impact of infrastructure – increased social acceptance</li> </ul>	1ª
Multi-vendor systems	<ul> <li>Limitation of risks related to one single technology provider</li> <li>Increased competition and innovation</li> <li>Potential increase in speed of deployment</li> </ul>	



Today



The near future

#### interopera.eu

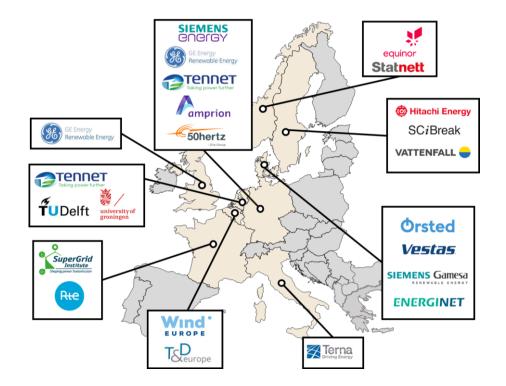
PUBLIC

# InterOPERA What



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# **Project consortium**



#### InterOPERA in numbers:

- 11 European countries
- >70 MEur of funding plus in-kind contributions
- 23 Organizations
  - HVDC Vendors
  - WTG Vendors
  - TSOs
  - Windfarm Developers
  - Research Institutes
  - Test Labs
- 7 Work Packages, 2 Project Phases, 1 real-life demonstrator
- >200 Contributors

#### It is much more than an academic exercise



# Joint TSOs, HVDC Suppliers and Offshore Developers action







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# Context Main challenges

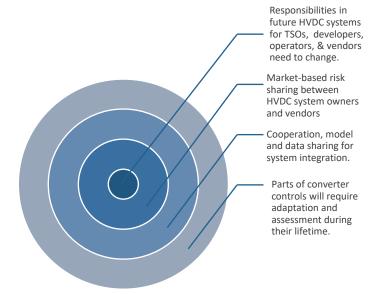
How to ensure interoperability of converters provided by different vendors?

HVDC converters and large scale PEIDs for power generation must host grid-forming controls

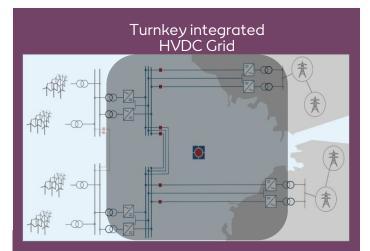
How to pave the way for multi-terminal and multi-vendor HVDC projects?

How to extend multi-terminal multi-vendor systems to larger and larger DC hubs?

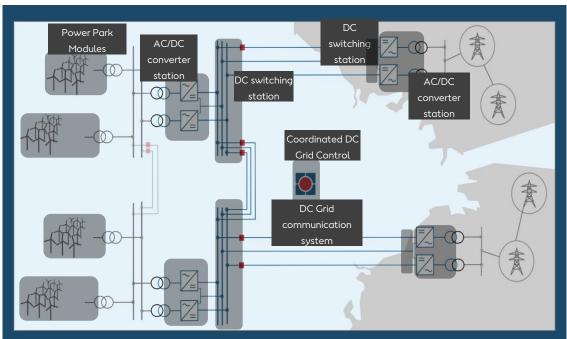
How to expand multi-terminal multi-vendor HVDC grids across countries?



### Key Objectives 1/3 : Make HVDC Grids Modular & Interoperable by design



Monolithically structured technologies incompatibility between different vendors

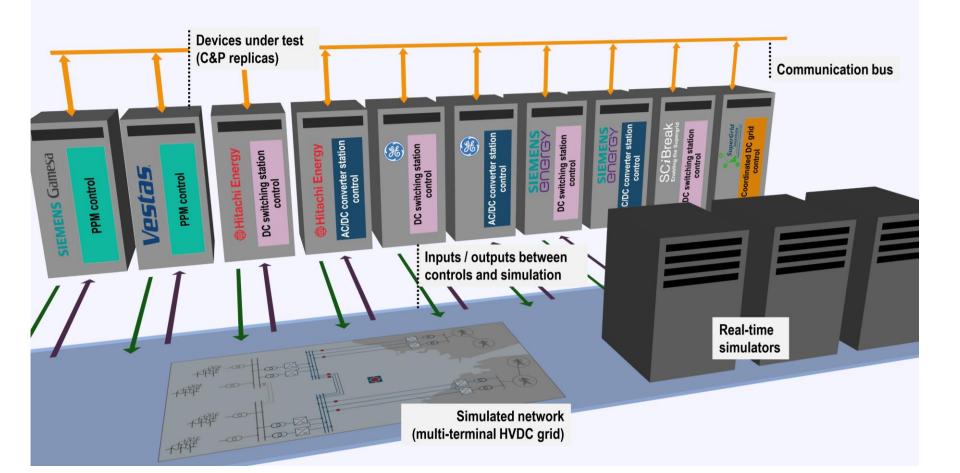


Modular HVDC building blocks with standard interfaces

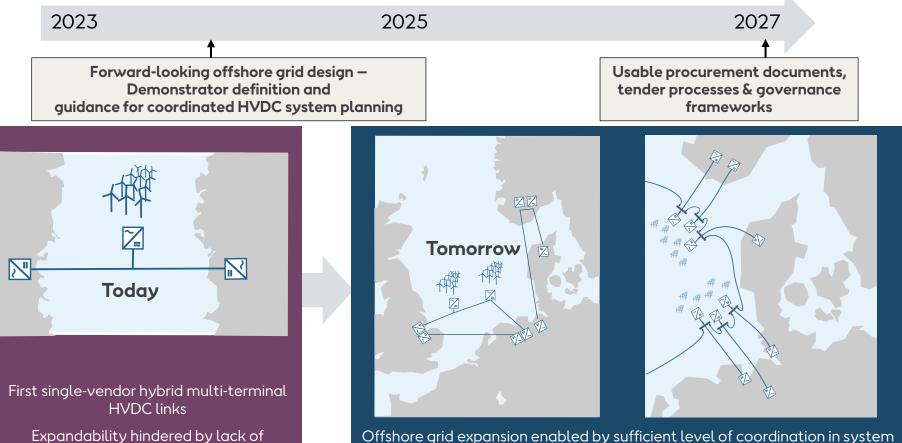
**Interoperability by design** Validated multi-vendor multi-terminal HVDC functional specs



### Key Objectives 2/3 : Perform a real-time physical demonstrator



## Key Objectives 3/3 : Pave the way for MVMT HVDC w. Future Expandability



coordination in power system planning

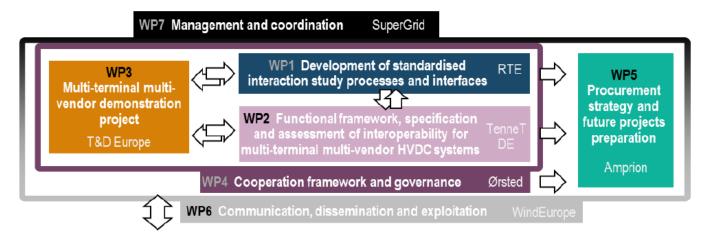
Offshore grid expansion enabled by sufficient level of coordinat planning - compatibility between HVDC projects

# InterOPERA How



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### Work Packages and Breakdown of Key roles



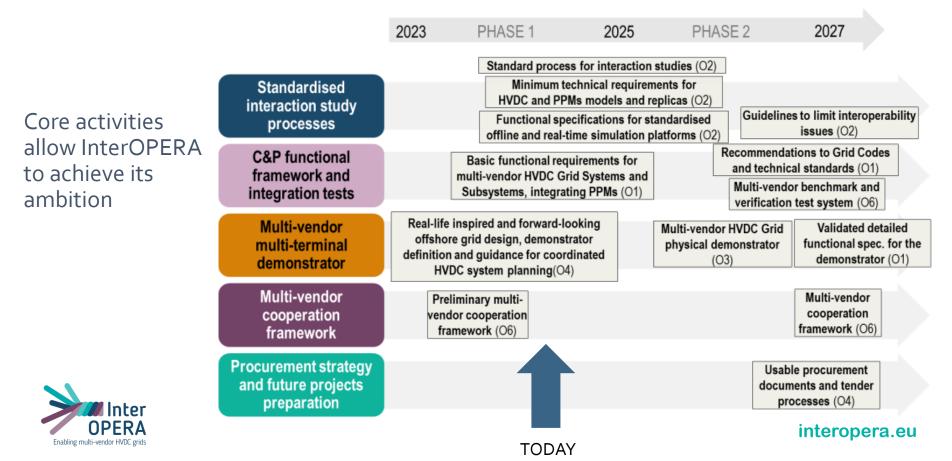


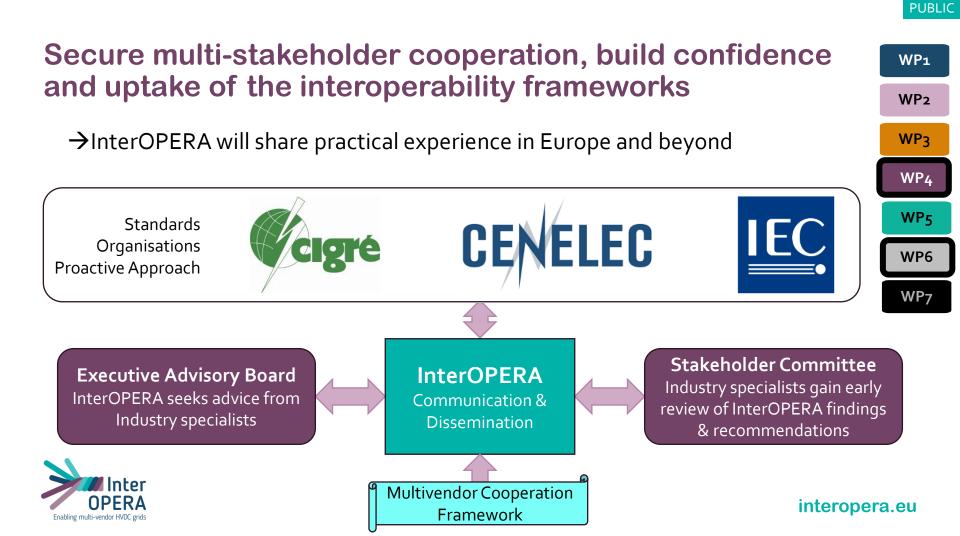
## **Project concept and objectives**

#### Workstream for the development of multi-vendor HVDC systems\*

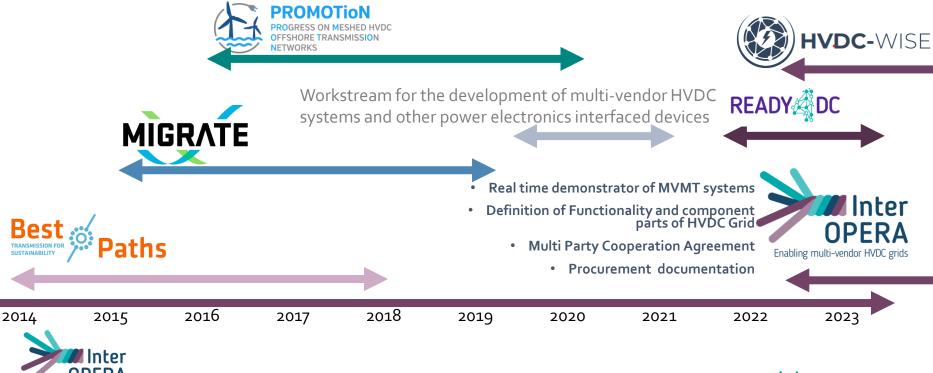


# **Planning of Activities**





# InterOPERA builds on EC funded commitment to develop the technology for cost efficient and resilient evacuation of Wind Power:



Enabling multi-vendor HVDC grid:

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#### **Cooperation and Governance**

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# InterOPERA objectives Relevance of WP4

A coordinated approach	<ul> <li>Between TSOs, wind developers, and HVDC manufacturers</li> <li>4 years part of broader clear roadmap</li> <li>Engage with all potential stakeholders and parallel activities</li> </ul>
Demonstrated interoperability frameworks	<ul> <li>Operational, technical, regulatory functional frameworks and standard interfaces</li> <li>Real project organization and procurement strategies</li> <li>Complex multi-stakeholder cooperation agreements and legal basis</li> </ul>
Enabling a real offshore pilot project	<ul> <li>Full scope of engineering activity</li> <li>Deliver a market ready solution</li> <li>Tender to be launched by 2026</li> </ul>



## WP4 - Overall Objective

- WP4 is dedicated to developing a suitable cooperation framework to handle complex multi-stakeholder engagement throughout the InterOPERA project
- These engagement concerns include:
  - data/model sharing;
  - IP;
  - cooperation issues; and
  - etc.
- There are **2** key deliverables:
  - Develop a Preliminary Multi Party Cooperation Agreement (PMPCA) as an addition to the established Consortium Agreement;
  - Develop and publish a General Multi-Vendor Cooperation Framework to be used as basis for future multi-vendor HVDC projects.

#### The WP is being led by Ørsted, while the two key deliverables will be led by T&D Europe and Statnett respectively.



## **People of WP4 - Leaders**



#### Syed <u>Hamza</u> Kazmi

WP 4 Leader Ørsted

Lead WP4 and coordinate between T4.1 and T4.2

Contact syeka@orsted.com



#### Carlo D. Esposti

Task 4.1 Leader
T&D Europe

Oversee the development of PMPCA in M1-M6

Contact cde@teradec.eu



#### Jan Stensrud

Task 4.2 Leader

Statnett

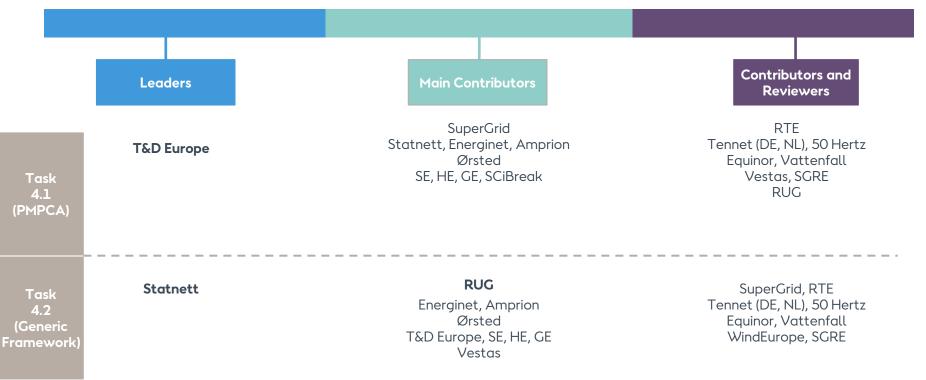
Oversee the development and refinement of the Generic MPCF

Contact

jan.stensrud@statnett.no

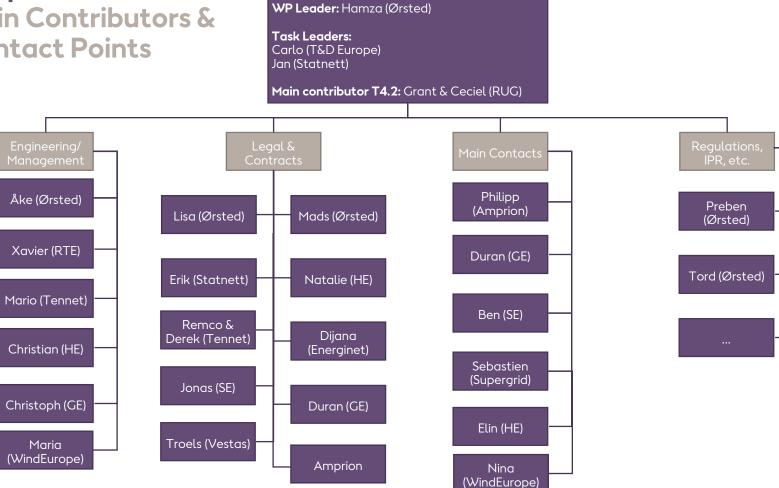


### People of WP4 Main Parties



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### **People of WP4** Main Contributors & **Contact Points**



# Building the first MVMT HVDC System

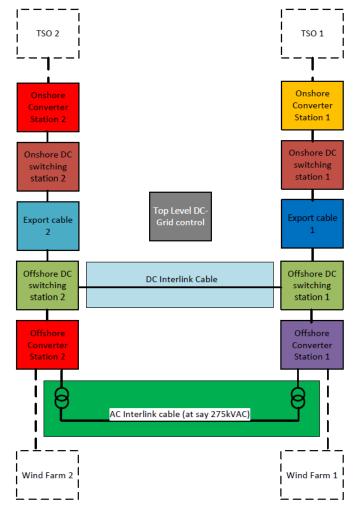
# Managing cooperation between all parties

Hamza (Ørsted) and Jan (Statnett)

INTERNAL

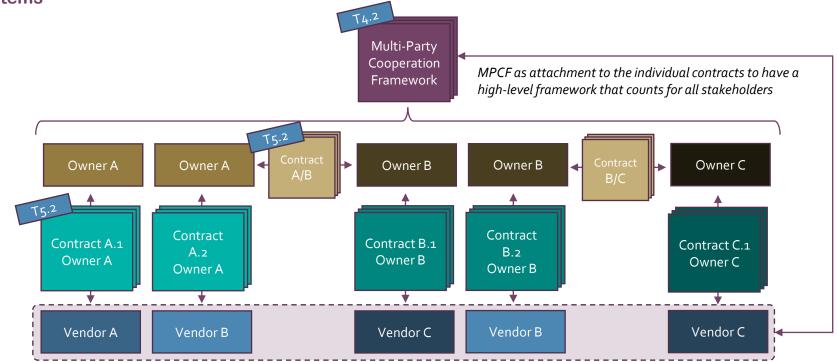
### Multiple Parties Involved in Building Future MVMT Systems—

An Example



### **MPCF and Project Contracts**

Overview of the potential structure for contracts and cooperation framework in future MV/MT systems

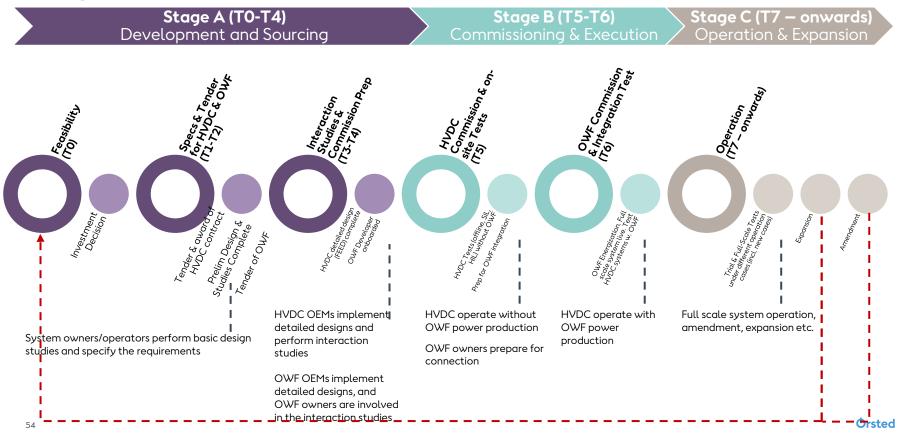


HVDC Vendors do not have contracts between each other ightarrow MPCF will close that gap



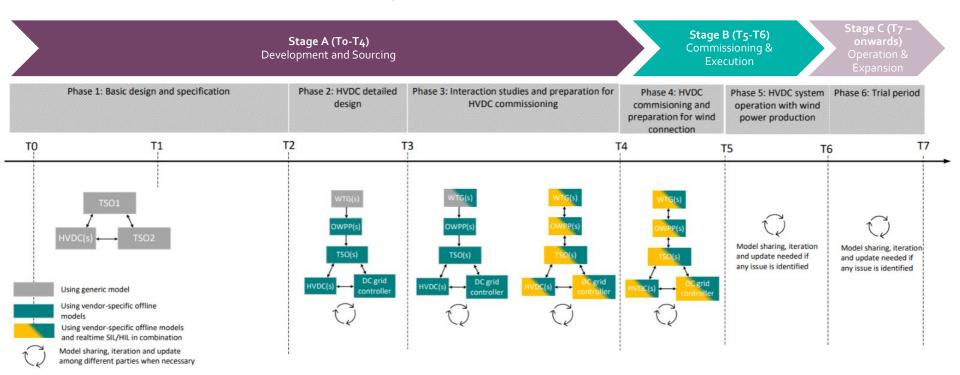
## Building an MVMT system with OWF –

the process



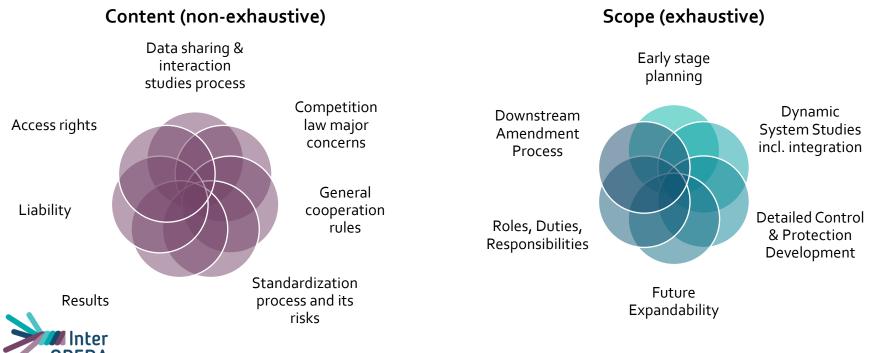
## Building an MVMT system with OWF -

**Interaction Studies & Model Sharing** 





The <u>Cooperation Framework</u> will be included in the contracts proposals and be the basis for the cooperation between different stakeholders for exchange of data, information and models in <u>Future MV/MT Systems</u>

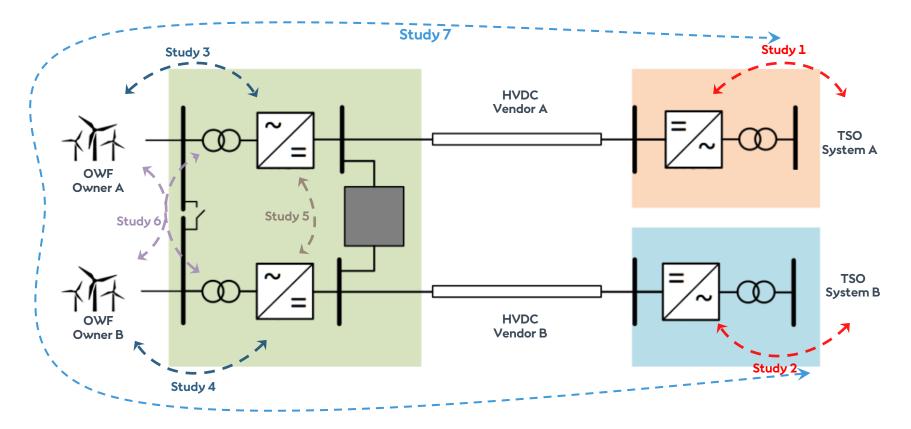


Enabling multi-vendor HVDC grid:

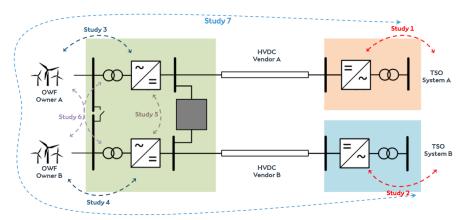
# Interaction Studies in MVMT Systems

# **Pitfalls for cooperation**

#### Interaction Studies to be conducted



### Roles and Responsibilities of parties during Studies



<b>CI</b> 1		Ro	le of part		Responsibility						
Study Number	HVDC Vendors	TSOs	Labs	OWF Developer	OWF Vendors	Primary # 1	Primary # 2	Secondary			
1	Provide Models and/or Run Studies	Run Studies	Run Studies?	No Role	No Role	HVDC Vendors	Labs & TSOs	Rest			
2	Provide Models and/or Run Studies	Run Studies	Run Studies?	No Role	No Role	HVDC Vendors	Labs & TSOs	Rest			
3	Provide Models and/or Run Studies	Informed	?	Run Studies	Provide Models	OWF Developer	HVDC & OWF Vendors	Rest			
4	Provide Models and/or Run Studies	Informed	?	Run Studies	Provide Models	OWF Developer	HVDC & OWF Vendors	Rest			
5	Provide Models and/or Run Studies	Run Studies	Run Studies	Provide Models & Results of 3 & 4	No Role	HVDC Vendors	Labs & TSOs	Rest			
6	Provide Models and/or Run Studies	Informed	?	Run Studies	Provide Models	ç	OWF Developers & Vendors	Rest			
7	Provide Models and/or Run Studies	Run Studies	Run Studies?	Provide Models & Results of 3 & 4	No Role	TSOs/Labs	HVDC Vendors	Rest			

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### Building an MVMT system with OWF –

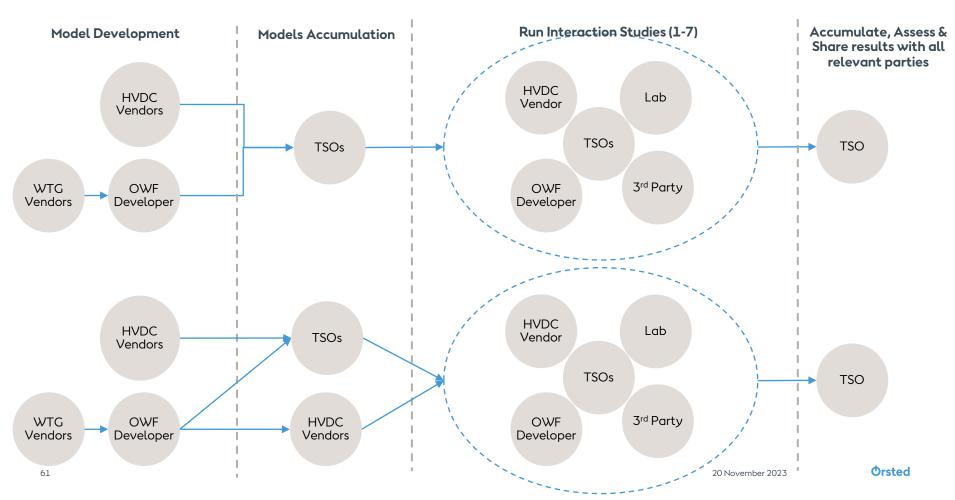
OPERA

Enabling multi-vendor HVDC grids

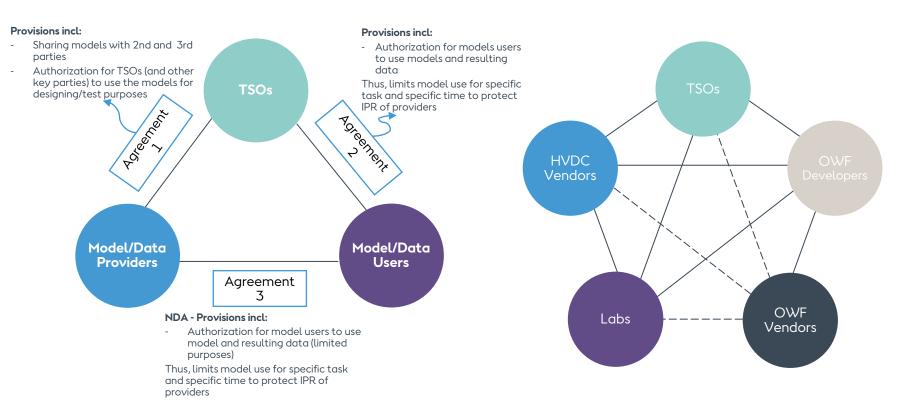
RACI Matrix during different phases (work in progress)

	P	relim	Desig	n (T1-T	2)	De	tailed	Desig	gn (T3-1	Г4)	Cor	nmiss	ionin	g & Test	ing	Ор		n & M -onwa	aintena ards)	ince
Study No.	HVDC Vend ors	TSOs	Labs	OWF Develop ers	OWF Vend ors	HVDC Vend ors	TSOs	Labs	OWF Develop ers	OWF Vend ors	HVDC Vend ors	TSOs	Labs	OWF Develop ers	OWF Vend ors	HVDC Vend ors	TSOs	Labs	OWF Develop ers	OWF Vend ors
1	A/C	R	-	-	-	A/C	R	R/A?	-	-	A/C	R	R/A?	-	-	A/C	R	R/A?	-	-
2	A/C	R	-		-	A/C	R	R/A?			A/C	R	R/A?		-	A/C	R	R/A?		-
3	I?	I	-	R	A/C	A/C	I	I?	R	A/C	A/C	I	1?	R	A/C	A/C	I	1?	R	A/C
4	I?	I	-	R	A/C	A/C	1	?	R	A/C	A/C	I	?	R	A/C	A/C	I	?	R	A/C
5	A/C	R	-	A/C	с	A/C	R	R/A?	A/C	с	A/C	R	R/A?	A/C	С	A/C	R	R/A?	A/C	с
6	A/C	I	-	R	A/C	A/C	1	R/A?	R	A/C	A/C	I	R/A?	R	A/C	A/C	I	R/A?	R	A/C
7	с	R	-	с	с		R	R/A?	С		с	R	R/A?	с	С	с	R	R/A?	с	с
		ter		-	-	Res	pons			RAC unta	Ma ble,			d, Info					atoron	

### Flow of Models and Data – Possible Philosophies

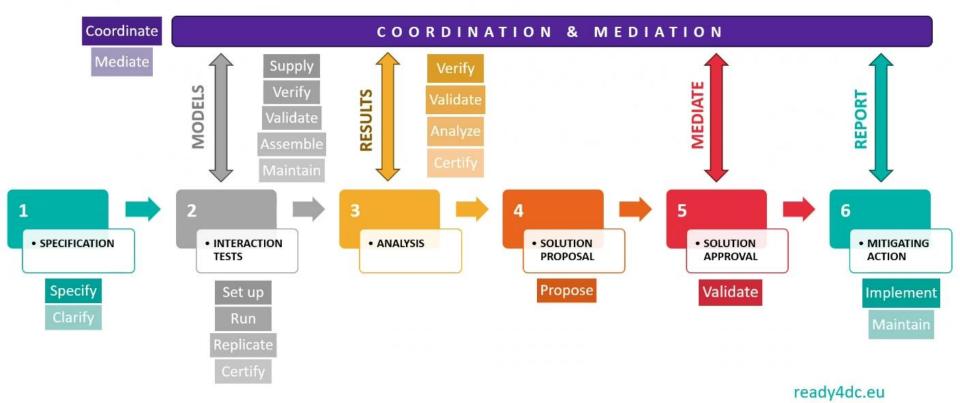


### Access Rights and NDAs Data related Template Contracts or Legal Agreements



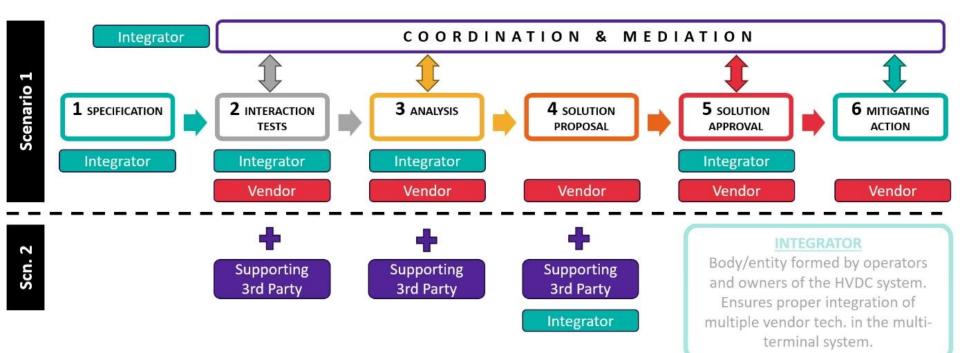
# Workflow for interaction studies

A couple dozen roles (27) identified among all stages



# Role's assessment

Interaction studies remain priority AFTER MTMV HVDC projects awarded

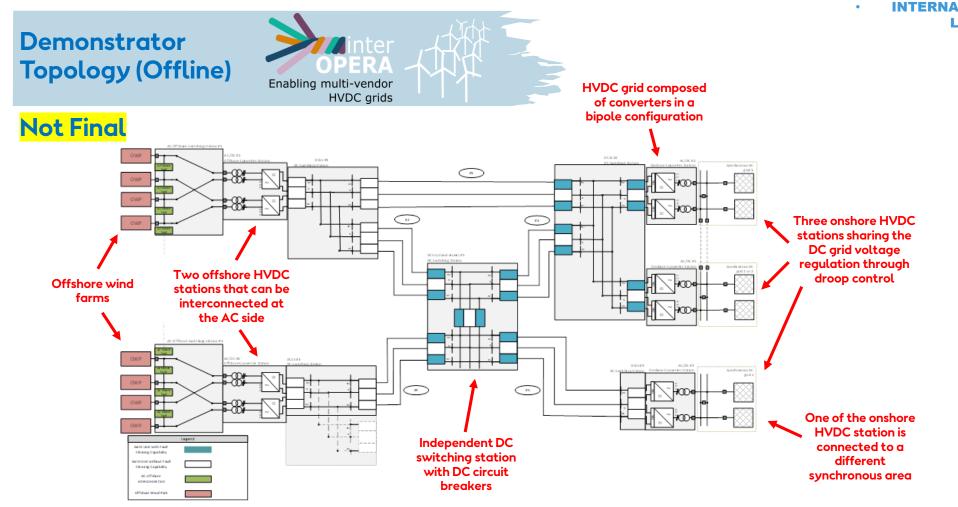


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# **Cooperation and Governance**

Managing cooperation and legal challenges in InterOPERA - a complicated multi-stakeholder project

# via Work Package 4



### WP4 Timeline & Status Phase 2

Phase 1

10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 1 2 3 4 5 6 7 8 9 Today T4.2 General MPCF kicked off in June ahead of schedule T4.1 - PMPCF Deliverable 4.1 PMPCA completed in M7 - Core team and secondary contributors onboarded - 1st draft prepared by T&D Europe & HVDC Vendors Main Deliverables refined along with scope of MPCF Final PMPCA submitted to EU Repository First 6-months detailed plan presented to stakeholders for D4.2 NDAs and Dissemination in Progress - Biweekly work meetings and D4.2 active since June 2023 - Governance process & structure completed Liaise w. WPs 1-3 IP & Compettn Risks **PMPCA** T4.2 - Multi-Party Cooperation Framework development to account for future expandability, dynamic system studies and detailed control & protection development General Multi-Party Cooperation Framework Competition Law Extended Review & Continuous Handling of Issues Liaise w. WPs 1, 2, 3 & 5 collect issues and improve MPCF D4.4 D4.1 D4.3 D4.2 - Multi-party Cooperation Framework - PMPCAV - Multi-party Cooperation Framework - Multi-party Cooperation Framework (final w. InterOPERA learnings) - Decision Process (extd. draft w. roles/responsibilities) (prelim draft w. focus on data sharing) Ørsted **T&D** Europe Statnett Statnett

# 1. The Preliminary Multi-Party Cooperation Agreement

Expected structure



### **Preliminary Multi-Party Cooperation Agreement**



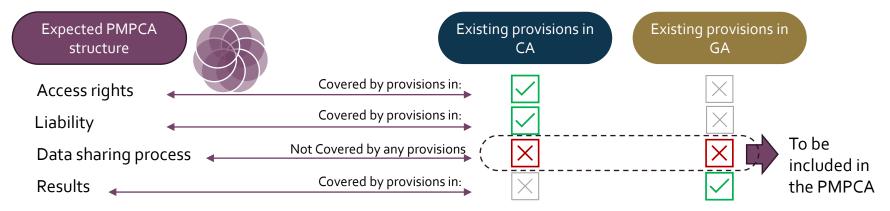
Additional data sharing and IP protection measures (network data, simulation results, control models...)

Daily rules of engagement inside InterOPERA Applicable rules and measures when creating a standard (for ex. patent ambush...) Compliance with EU Competition law Compliance with EU Energy law Compliance with any other relevant law (antitrust...)



## After some investigations, vendors' lawyers have agreed that only minor integrations to the GA-CA provisions are needed

It was agreed to run an analytical review of the available legal provisions in the GA and in the CA to understand if the requirements set on the PMPCA could have been a repetition of previously agreed terms



The review has highlighted that the negotiated terms in the CA and the GA are sufficiently robust to support several parts of the expected PMPCA and should not be repeated into the PMPCA, so to avoid duplications

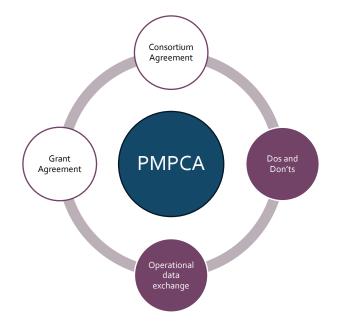


# Final structure of the PMPCA

Not a new contract but minor integrations



# The final PMPCA is indeed not a new contract, but the bundle of already negotiated provisions plus operational integrations



#### Key additions to the already negotiated provisions

- Dos and Don'ts code of conduct to be respected in all environments/situations when potential exchange of information can harm sensitive information/IPRs
- 2. Operational data exchange process describing how sensitive information can be exchanged between parties

The integration of the confidentiality and IPRs protection provisions with the two addenda provides sufficient terms for an appropriate risk management during the project execution



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**INTERNAL** 

# The code of conduct part explains how to tackle concrete situations which might occur during the project execution

#### Excerpts from the text:

About compliance with anti-trust laws

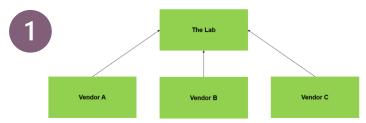
About Protection of vendors' IPs

About standards' setting



Don't					
Do not provide any specific information regarding the progress or content of running or past negotiations and projects.					
Don't					
Do not introduce any information without proper classification.					
Don't					
Do not include elements in standards that exclude suppliers or competitors from the marketplace for any reason other than technical considerations.					

# The Operational data exchange is a process to illustrate a practical approach for a mediated sensitive data exchange

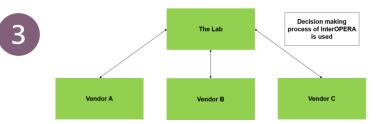


**Stage 1: Studies initiation** Vendors exchange models via the responsible Lab according to agreement

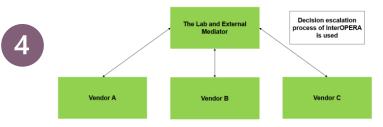




Stage 2: Run studies Lab perform studies



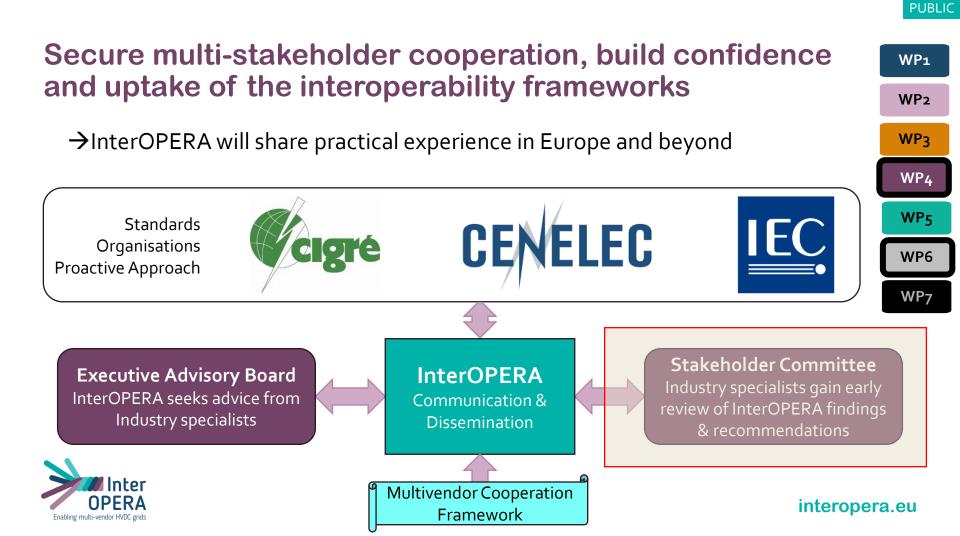
Stage 3: discussion on interactions In case of uncertain behaviours or issues, the lab consults with the vendors to review the observations



#### Stage 4: in case of disagreement...

Mediated discussion of of interactions. In case of uncertain behaviours or issues that cannot be resolved, the decision escalation process shall be used





Let's create a world that runs entirely on green energy

